

## 1. Purpose

- 1.1 Council is committed to the provision of quality service to customers and regards complaints as an opportunity to improve practices and procedures, as well as resolve the matter.
- 1.2 Section 270 of the *Local Government Act 1999* requires Council to maintain a procedure about “complaints about the actions of the council, employees of the council, or other persons acting on behalf of the council.”
- 1.3 This Complaints Handling Procedure commences at the point that a complaint is received and covers processes for:
  - 1.3.1 resolving complaints
  - 1.3.2 using complaint investigations to directly inform service improvements
- 1.4 The aim of this procedure is to ensure complainants receive a fair, consistent and structured process when staff are managing complaints about actions of the Council or its officers or representatives.

## 2. Principles

- 2.1 This procedure and the policy it accompanies are based on five principles, which will be fundamental in the way Council approaches complaint handling. They are:
  - 2.1.1 **Fairness:** treating complainants fairly requires impartiality, confidentiality and transparency at all stages of the process
  - 2.1.2 **Accessibility:** to be accessible there must be broad public awareness about Council’s policy and a range of contact options
  - 2.1.3 **Responsiveness:** this will be achieved by providing sufficient resources, well trained staff and review and improvement of the systems
  - 2.1.4 **Efficiency:** complaints will be resolved as quickly as possible, while ensuring that they are dealt with at a level that reflects their level of complexity
  - 2.1.5 **Integration:** of different areas of Council where the complaint overlaps functional responsibilities.

## 3. Scope

- 3.1 Local Government provides an extensive range of services and infrastructure to communities, and discharges obligations under many pieces of legislation.
- 3.2 Where Council has failed to meet the normal standards for a service which has been, or should have been delivered, this procedure applies.
- 3.3 This procedure applies to all Council staff who may be involved in receiving or processing a complaint in the course of their work.
- 3.4 Officers will act reasonably and transparently, demonstrate good customer service, undertake their responsibilities in a proficient manner and use their judgement where necessary to ensure an outcome in line with Council's Complaints Handling Policy.
- 3.5 This procedure does not apply to matters that do not fall within Council's jurisdiction. These types of issues will be referred to other agencies or for the complainant to progress under other means (refer Clause 5.3).
- 3.6 This procedure does not apply to complaints received under Part 2 of the Council's Complaints Handling Policy. These complaints are to be investigated and resolved according to the internal industrial and human resources procedures of council.
- 3.7 Further, employees will not comment or action any complaint made on social media platforms.

## 4. Interpretations

- 4.1 The following interpretations apply to this Policy:

**Business Day** means a day when the Council is normally open for business, i.e. Monday to Friday, excluding public holidays.

**Council** refers to the District Council of Mount Remarkable.

**Employee** includes a person employed directly by the Council in a full time, part time or casual capacity (whether that position is permanent or contractual) and persons providing services to, or on behalf of, the Council even though they may be employed by another party

## 5. Definition of a Complaint

- 5.1 For the purposes of this policy, a complaint is defined as:

*An expression of dissatisfaction with a product or service delivered by the Council or its representatives that has failed to reach the standard stated, implied or expected. This includes complaints about a service that has been, or should have been delivered.*

- 5.2 Council also receives service requests and feedback across all areas of operations and clarification may be necessary to make the distinction for the purposes of this procedure.
- 5.3 Complaints which are determined to be about matters that are not Council's responsibility, such as disputes between neighbours, will not be handled under this procedure (refer Clause 3.5).
- 5.4 A **Request for Service** is an application to have Council or its representative take some form of action to provide a Council service (see Request for Service Policy).
- 5.5 A complaint taken that requires a service to be completed should be recorded separately from the service request database (CQI). A notation of the service request should be noted in the corresponding complaint record and updated as progress on the service request commences/finalises.
- 5.6 **Feedback** can take the form of comments, both positive and negative, about services provided by Council without necessarily requiring a corrective action, change of services or formal review of a decision. Feedback may, however, influence future service reviews and delivery methods.
- 5.7 Where Council has failed to meet the normal standards for a service which has been, or should have been delivered, this procedure applies.

## 6. Procedure

- 6.1 Council welcomes complaints as a way of improving its services and programs as well as providing an opportunity to put things right. The following steps are to be followed by staff to ensure complaints are dealt with efficiently and effectively:
- 6.1.1 Acknowledge complaints promptly
  - 6.1.2 Assess the complaint - simple problems may not need to be investigated
  - 6.1.3 Plan the investigation where one is warranted
  - 6.1.4 Investigate the complaint
  - 6.1.5 Respond to the complainant with a clear decision (uphold grievance or uphold Council action)

6.1.6 Follow up any customer service concerns

6.1.7 Consider whether there are systemic issues which need correction.

6.2 Communication with the complainant is an important ongoing process while undertaking the actions necessary to resolve a complaint. When immediate resolution is not possible, the complainant must be regularly kept informed of progress, either by email, letter or personal contact.

### 6.3 Assisting with the Lodgement of a Complaint

6.3.1 It is essential that no one is excluded from lodging a complaint because of any difficulties they may have representing themselves. All staff are expected to offer assistance where appropriate and provide it on request, including assistance in documenting the complaint in writing when circumstances warrant.

6.3.2 If necessary arrange access to interpreters, aids or advocates to ensure that a complainant is treated equitably.

### 6.4 Receiving a Complaint

6.4.1 A person can make a complaint in a number of ways:

- Completion the appropriate form on Council's website
- Telephone
- Email
- Letter
- Visit to a Council customer service office

### 6.5 Written Complaints

6.5.1 All written complaints whether received by letter, fax, standard form, Council's website or email are to be entered into Council records system and assigned to a responsible staff member. The complaint must then be emailed to the responsible officer in its entirety.

6.5.2 Where a complainant presents at Council it is the responsibility of the officer present to determine whether the matter can be dealt with immediately by a frontline officer. (If yes, see 9.1) If not, the complainant should be encouraged to put the complaint in writing and assisted, where necessary, by a Council Officer. The complaint should then be entered into the Council's record system and the details emailed to the Responsible Officer.

## 6.6 Verbal Complaints

- 6.6.1 Verbal complaints received by Council are only able to be dealt with if they are a minor matter and are able to be resolved immediately. These complaints will be recorded in Council's action system and emailed to the Responsible Officer to action.
- 6.6.2 Record comprehensive details of the complaint, including:
- Date and time of call
  - Take by
  - Complainant's name
  - Complainant's address
  - Complainant's contact phone numbers
  - If calling on behalf of another, full contact details for that person
  - Issues and allegations as reported
  - Who assigned to
- 6.6.3 Verbal complaints may also be received by officers in the course of their work. All staff are expected to resolve, reassign or report these complaints as appropriate, including ensuring that they are properly recorded for future analysis.
- 6.6.4 If the complaint is considered to be of a serious or complex nature or unable to be resolved immediately the complaint will be required to be received in a formal written manner (refer Clause 6.5) and will not be formally acted on until it is received.
- 6.6.5 Once received it will be recorded in Council's action system and emailed to the Responsible Officer to action.

## 6.7 Acknowledging Complaints

- 6.7.1 Where a complaint cannot be resolved immediately the person who received the initial contact is responsible for:
- a. advising the complainant of the process to be undertaken and the time of the next contact when taking a verbal report; or
  - b. sending an automatic response to electronic lodgement; or
  - c. ensuring the complaint is properly lodged and assigned.
- 6.7.2 Written complaints must be responded to within [10] business days, acknowledging receipt of the complaint and, where possible, resolving it at that time. All actions leading the resolution of the complaint should be recorded in the Councils record system.

## 6.8 Anonymous Complaints

- 6.8.1 It can be difficult to effectively deal with an anonymous complaint. When taking details of a complaint, encourage the customer to provide their identity in order for their complaint to be fully processed.
- 6.8.2 Anonymous complaints must still be logged in Council's record system and addressed by the service area involved in order to identify possible areas for service improvement.

## 6.9 Assignment of Complaints

- 6.9.1 Assignment of the complaint will include determining who will investigate and at what level the complaint should be dealt with in the first instance. Wherever possible complaints will be handled independently of the original decision-maker or officer involved in the matter that is the subject of the complaint.

## 7. Responsibilities of Staff when Handling Complaints

- 7.1 Council expects that the complaint handling system will be fair to the complainant, the Council and any person against whom a complaint is made. The rules of fairness, reasonableness and unbiased decision-making should be applied and all parties involved should be given the opportunity to respond to any issues raised.
- 7.2 To this end staff are expected to:
  - 7.2.1 Treat complaints seriously and complainants with sensitivity, respect and courtesy
  - 7.2.2 Give the complainant an opportunity to have their complaint dealt with by an officer not previously involved in the matter
  - 7.2.3 Ensure all conflicts of interest are disclosed and acted upon
  - 7.2.4 Judge complaints on their merits and facts, after obtaining and considering all relevant information
  - 7.2.5 Give equal treatment to all people
  - 7.2.6 Ensure an appropriate remedy is provided where the complaint is substantiated
  - 7.2.7 Provide all parties with clear reasons as to why any actions have been taken
  - 7.2.8 Inform complainant of any further avenues of review

7.3 Being responsive to complainants reflects Council's commitment to quality service and can prevent the escalation of complaints. Complaints are to be dealt with quickly, transparently and within established timelines:

- 7.3.1 Advise complainants of the process to be followed and how long it will take to deal with the complaint
- 7.3.2 Keep them informed of progress and the reasons for any delays
- 7.3.3 Resolve or make further enquiries as soon as possible
- 7.3.4 Where a complaint is not resolved to the customer's satisfaction, explain the decision clearly and offer any possible alternative actions or review opportunities

7.4 Council must handle complaint information according to the privacy policy, which is set out in Council's Complaints Policy. Council's policy states that "the identity of complainants will be made known only to those who need to consider or know about the complaint and will not be revealed to any other person or made public by the Council, except where required by law". Confidentiality is not to be used as an excuse to avoid dealing with a complaint.

7.5 Information gathered during the complaint process will only be:

- 7.5.1 Used in order to deal with and resolve the complaint or to address systemic issues arising from a complaint
- 7.5.2 Shared with Council staff on a need to know basis
- 7.5.3 Disclosed only in accordance with legal requirements, including the Freedom of Information Act, and after consultation with person affected

7.6 Information may be disclosed publicly in a de-identified format for annual reporting, training and other purposes required by legislation.

## **8. Responsibilities of Council Members when Handling Complaints**

8.1 Council members are to forward customer complaints to the Chief Executive Officer for action.

## **9. Frontline Resolution of a Complaint**

9.1 All staff are empowered to handle complaints in the first instance and it is preferable that they are dealt with promptly at the initial point of contact and at the appropriate officer level. Dealing with a complaint at this level can include referral to another officer who has had no involvement in the matter, or to a Team Leader or Director.

## 9.2 Understanding Complainants

- 9.2.1 Make contact with the complainant as soon as possible and arrange to meet if necessary to fully understand the concerns. How the first contact with a complainant is handled is extremely important.
- 9.2.2 When people complain they want to:
- Feel secure
  - Be listened to
  - Be heard but not judged
  - Have their point of view understood and acknowledged
  - Be treated as an individual, with respect and courtesy
  - Be provided with an explanation
  - Be given an apology
  - Have corrective action taken as soon as possible
  - Make sure the problem never happens again
- 9.2.3 Even when the outcome is not what they want, people should feel that they have been treated decently and that the process has been fair.
- 9.2.4 Sometimes resolving the complaint involves:
- Giving more information
  - Providing an explanation
  - Suggesting a solution
  - Expressing empathy and understanding where there is no solution
  - Giving an apology, regardless of rights or wrongs, to acknowledge that the complainant feels aggrieved, without passing judgement on the nature of the grievance or alluding to any likely outcome.

## 9.3 Transferring a Complaint

- 9.3.1 If it is necessary to refer the matter to another staff member (either at the same tier, or as a Tier 2 or 3 process), ensure that this person is fully briefed and able to make a decision. **Having their complaint transferred can be frustrating for the complainant, so ensure that they do not have to explain everything again.**
- 9.3.2 Advise the complainant of the reason for the transfer of responsibility and explain the process and **timeframes** which will be followed.
- 9.3.3 Ensure that the complaint has been logged and updated before transferring.



## 9.4 When to Immediately Transfer a Complaint

9.4.1 There are also other complaint procedures which apply to particular types of complaints. If the complaint would be more properly dealt with by another process this should be explained to the complainant at the outset. For example:

- Freedom of Information applications
- Insurance claims
- Decisions made under legislation other than the Local Government Act, such as the Planning, Development and Infrastructure Act 2016, or Expiation of Offences Act 1996.

9.4.2 Ensure that the complainant has sufficient information to initiate the alternative process.

9.4.3 There are some types of complaints which must be automatically transferred to Tier 2 or 3. These include:

- Complaints about a decision of the Council body
- Complaints in relation to a Council Member or the Chief Executive Officer
- Where the problem is clearly outside of the staff member's delegation or area of expertise
- Complaints alleging fraud, corruption or other criminal behaviour, which should be referred to the Anti-Corruption Branch or other relevant branch of SAPOL
- Complaints involving an allegation of serious or controversial conduct by a staff member where disciplinary action is a possible outcome

9.4.4 Ensure that the complaint is documented and recorded in the Council's record system, or request immediate assistance from a senior officer for, depending on the circumstances and nature of the complaint.

## 10. Handling Complaints at a Senior Level – Tier 2

10.1 A complaint should be directed to a more senior officer in the Council, where circumstances indicate that the complaint would be more appropriately handled at a higher level. Examples include where the complaint:

10.1.1 ranges across more than one service area within Council

10.1.2 concerns a contractor or consultant

10.1.3 alleges improper conduct by a staff member

10.1.4 has a high degree of complexity and

10.1.5 if a complainant is not satisfied with the outcome or handling of the

complaint at the frontline level

- 10.2 In the great majority of cases, complaints should be resolved to the satisfaction of all parties at this level.

### **10.3 Process of Assigning a Senior Officer**

- 10.3.1 As a matter of good practice, complaints should be escalated to the appropriate Director of the areas to which the complaint is directed, provided that the Director has not been involved in the matter that is the subject of the complaint and is able to bring an objective mind to the resolution of the complaint.
- 10.3.2 Complaints which cannot be resolved at the frontline and are not appropriate to be referred to the relevant Director, are to be forwarded to the Chief Executive Officer who will determine the next course of action.
- 10.3.3 Ensure that the referral occurs promptly and the complainant understands the process and timeline for the next action.
- 10.3.4 Document your involvement to date in the Council's record system.

### **10.4 Deciding how to Proceed**

- 10.4.1 Each complaint must be assessed to determine its nature, how it should be dealt with, when it should be dealt with, who should be involved and whether further information or investigation is required.
- 10.4.2 The first step is to assess the nature of the complaint, as not all complaints require investigation but must still be documented in the Council's record system. Many complaints involve communication problems or misunderstandings that can be resolved informally by talking to the complainant or discussion between the parties, or through other processes such as mediation.
- 10.4.3 Certain types of investigations such as *whistleblower* complaints are subject to particular legislative requirements. In these cases, the assessment of the complaint and the nature of the investigation must be undertaken in light of the relevant legislative framework.
- 10.4.4 Determine what course of action is most appropriate in the particular circumstances.

10.4.5 Issues to consider in the assessment of a complaint include:

- how serious the complaint is and the significance it has for the complainant and for Council
- the need and requirement of immediate action
- complexity
- whether it indicates the existence of a systemic problem
- whether an alternative and satisfactory means of redress is available
- whether the parties are agreeable to informal resolution of the complaint
- whether the complaint is trivial, frivolous or without merit
- the time that has elapsed between event and complaint.

10.4.6 If an investigation is not warranted, contact the complainant to provide a formal response or propose other actions.

10.4.7 Document all actions in the complaints handling system.

## **10.5 Undertaking an Investigation**

10.5.1 Every effort should be made to finalise the complaint at this level. See section 12 Remedies below.

10.5.2 Ensure that the complainant receives regular updates about the progress of the investigation and a formal response including reasons for the decision.

10.5.3 Document all actions in the Council's record system.

## **11. Internal Review – Tier 3**

- 11.1 Internal review of a Council decision is available under section 270 of the *Local Government Act 1999*. This more formal process, which is established and mandated by statute, is generally a last resort in the complaint handling process. However, this process may also be used in relation to more serious situations which require an immediate, high level response, such as a complaint about a decision of the Chief Executive Officer or a resolution of Council. [see Council's Internal Review of a Council Decision Procedure 04.06 ].

## 12. Remedies

- 12.1 Where a complaint is considered justified, the next step is to determine an appropriate remedy or response to the complaint. By working to address the complaint, Council is making a commitment to meeting the complainant's needs, improving internal processes and maintaining its reputation.
- 12.2 An apology which is not an acceptance of liability is normally appropriate. Other remedies offered should be fair and reasonable for both Council and the complainant. The range of possible outcomes includes:
- an explanation
  - an apology
  - mediation
  - an admission of fault
  - a change in decision
  - a change to policy, procedure or practice
  - a correction of misleading records
  - financial compensation, including a refund of any fees
  - the waiving of a debt
  - the remission of a penalty
  - protection to the complainant
  - disciplinary action
  - referral of a matter to an external agency for further investigation or prosecution.
- 12.3 The remedy or response may be just one, or a combination of these actions. The chosen remedy needs to be proportionate and appropriate to the failure in service and take account of what people are looking for when they complain. Normally remedies other than compensation will satisfy a complainant. Compensation is therefore a final option and will apply only in cases where the loss or suffering is considered substantial.
- 12.4 Refer all recommendations for financial compensation to the Chief Executive Officer.
- 12.5 Ideally, remedies should be implemented as soon as possible. In cases where a remedy is provided to a complainant, it may also be necessary to provide a remedy to other people similarly affected, even if they have not made a complaint.
- 12.6 If an apology is required the best thing to do is apologise promptly and advise the complainant that appropriate action will be taken to ensure the problem is not repeated.

## 13. Unreasonable Complainant Conduct

- 13.1 All complaints received by Council are treated seriously. However there may be occasions when the conduct of a complainant is unreasonable, resulting in a decision to take no further action on a complaint. Special delegations and procedures apply. See Attachment A for further guidance on unreasonable complainant conduct.

## 14. Service Improvement

- 14.1 Learning from complaints is a powerful way of helping to improve Council's processes and procedures and increase trust among the people who use Council services. Council therefore should have systems to:
- 14.1.1 record, analyse and report on the outcomes of complaints and remedies and
  - 14.1.2 apply the information to improve customer service
- 14.2 Part of a remedy may be to ensure that changes are made to policies, procedures, systems, staff training or all of these, to ensure that the maladministration or poor service is not repeated. It is important to ensure that lessons learnt are put into practice.
- 14.3 All complaints must be recorded in Council's record system in such a way that the information can also be analysed for service improvement opportunities.
- 14.4 At intervals determined by the number of complaints received, the data on complaints is reported to Executive Management in order to ensure that systemic problems are identified and addressed.
- 14.5 Council is provided with reports containing data about complaints, actions taken to address to them and changes made as a result of complaints at least annually.

## 15. Records Management

- 15.1 All documents, notes, photographs and correspondence must be retained and stored in accordance with Council's Records Management protocols as required by Section 125 of the *Local Government Act*.
- 15.2 All complaints must be recorded in Council's records system in such a way that the information can also be analysed for service improvement opportunities.

## 16. Document administration and control

Procedure title:	Complaints Handling Procedure
Procedure number:	04.20A
Procedure type:	Administration / Statutory
Responsible officer:	Director Community & Corporate
First issued / adopted:	12 November 2013, reference 241.2013
Review period:	Within 12 months after the conclusion of a periodic election, inline with legislative changes or by resolution of Council
Last reviewed:	18 May 2021, reference [103-2021] 27 February 2023 [028-2023- noted] Adopted Leadership Team 14/3/2023
Next review date:	By November 2027
Version:	Version 7
Date revoked:	n/a
Applicable legislation:	Local Government Act 1999, s270 Elected Member Mandatory Behavioural Standards
Related documents:	Complaints Handling Policy Protocol – Ombudsman Enquiry Procedure Request for Service Policy Customer First Policy Fraud & Corruption Prevention Policy Public Interest Disclosure Procedure Commonwealth Ombudsman, <i>Better Practice Guide to Complaint Handling</i> ; Ombudsman Victoria, <i>Good Practice Guide</i> ; NSW Ombudsman, <i>Effective Complaint Handling Guidelines</i> , 2 <sup>nd</sup> edition; and <i>Managing Unreasonable Complainant Conduct Practice Manual</i> 2009;
Attachments:	A - Managing Unreasonable Complainant Conduct –Excerpt from Practice Manual
Public consultation required / undertaken:	No
Availability	This Procedure is available for inspection at the Council office and any person may obtain a copy of this Procedure upon payment of the fee fixed by Council in accordance with Council's Fees and Charges adopted each financial year. It is also available on Council's website <a href="http://mtr.sa.gov.au">mtr.sa.gov.au</a> .  Any grievance in relation to this Procedure or its application should be forwarded in writing to the Chief Executive Officer of the Council.
File reference:	W:\4. Policy Manuals\Current Policy Manual

Note: Attachment A is an extract from the 'Managing Unreasonable Complainant Conduct Practice Manual' endorsed by the Australian Parliamentary Ombudsman. In this manual, it is assumed that staff assessing the reasonableness or otherwise of a complainant's conduct have the skill, ability and attitude expected of a professional complaint handler. In other words, they have the competencies required by the job they do.

### 3.4. Framework of strategies for managing unreasonable complainant conduct

The unreasonable complainant conduct commonly seen by many agencies can, in most cases, be grouped into five categories:

- unreasonable persistence
- unreasonable demands
- unreasonable lack of cooperation
- unreasonable arguments
- unreasonable behaviour.

Table 1 sets out these conduct categories, the associated trigger conduct and the corresponding strategy for managing that conduct. This framework is a guide – it should be applied flexibly, bearing in mind that more than one category of conduct may need to be managed at one time.

The use of these strategies must also be based on the clear understanding that:

- every complainant deserves to be treated with fairness and respect
- in the absence of very good reasons to the contrary, members of the public have a right to access the agency
- no complainant, regardless of how much time and effort is taken up in responding to their complaint, should be unconditionally deprived of having their complaint properly and appropriately considered
- a complainant whose conduct is unreasonable may have a legitimate complaint
- the substance of the complaint dictates the level of resources allocated to it, not the complainant's wishes, demands or behaviour.

See also Chapter 4: Communicating with complainants.

**Table 1. Management strategies**

Conduct category	Unreasonable conduct (trigger)	Management strategies
Unreasonable persistence	<p>Unreasonable persistence includes:</p> <ul style="list-style-type: none"> <li>persisting with a complaint even though it has been comprehensively considered by an agency, and all avenues of review have been exhausted</li> <li>reframing a complaint in an attempt to get it taken up again</li> <li>showing an inability to accept the final decision</li> <li>insisting that a particular solution is the correct one in the face</li> <li>of valid contrary or alternative arguments</li> <li>persisting in interpreting the law or policy in a way that is not in accordance with generally</li> <li>accepted or expert views on the issue and insisting that action be taken accordingly</li> <li>persisting in wanting to know where to go next, when it has been explained that there is nowhere else to go</li> <li>demanding a review because it is available, but not arguing a case for a review</li> <li>making an issue out of anything</li> <li>getting gratification from the process of regular contact with the case officer, possibly</li> <li>including inventing unnecessary reasons for having such contact.</li> </ul>	<p>Strategies for dealing with unreasonable persistence are about saying 'no'. They include:</p> <ul style="list-style-type: none"> <li>communicating clearly and transparently – eg telling complainants firmly that something is 'not going to happen'</li> <li>to the 'where-do-I-go-to-now' question, telling complainants that not all problems have an institutional solution and they may have reached the end of the line, unless a realistic referral can be made</li> <li>requiring complainants who want a review to provide an argument for one – eg to tell the agency how it has erred or provide new information – and, if they don't, their file will remain closed</li> <li>providing one review only</li> <li>maintaining a 'no means no' stance following review</li> <li>adopting, when appropriate, a firm no-further-correspondence or contact stance and requiring any variation from this to be authorised at a high level</li> <li>not allowing complainants to reframe the complaint to re-enter the process, unless they raise new and important issues</li> <li>ending telephone calls that are unproductive</li> <li>asserting the agency's position – eg 'I acknowledge that your view is ..., we see it differently', or 'I acknowledge that your view differs from ours, however, our job is to make a decision about .... and this is what we have decided'</li> <li>making it clear that our decision is final and, for better or worse, we have made our decision.</li> </ul>



Table 1. Management strategies cont'd

Conduct category	Unreasonable conduct (trigger)	Management strategies
Unreasonable persistence cont'd		<b>Managing unreasonable persistence also includes:</b> <ul style="list-style-type: none"> <li>managing expectations from the beginning, including ensuring initial expectations are realistic</li> <li>adopting a firm and authoritative communication style both in writing and verbally</li> <li>defining key issues and keeping the focus on them.</li> </ul>
Unreasonable demands	Unreasonable demands include: <ul style="list-style-type: none"> <li>insisting on outcomes that are unattainable</li> <li>insisting on a 'moral' outcome – eg justice in the community interest, when really a personal interest is at stake</li> <li>demanding an apology or compensation when no reasonable basis for expecting such outcomes exists</li> <li>wanting revenge, retribution</li> <li>wanting what is not possible or appropriate – eg copies of sensitive documents, names and contact details of staff, other complainants or whistleblowers</li> <li>issuing instructions and making demands about how a complaint should be handled</li> <li>providing supporting details that are extraordinarily detailed when such detail is not relevant to the complaint</li> <li>making unreasonable resource demands, out of proportion to the seriousness of the issue</li> </ul>	Strategies for dealing with unreasonable demands are about setting limits. They include: <ul style="list-style-type: none"> <li>letting complainants know in advance how the agency intends to deal with the complaint – having a plan and sticking to it</li> <li>making sure the complainant is clear that the agency decide how the complaint should be handled</li> <li>clarifying the limitations of the particular complaint handling system</li> <li>avoiding being drawn into hypothesising, catastrophising, conspiracy theories, unproductive argument and personal attacks more generally</li> <li>restricting contact to defined times and staff members where necessary</li> <li>responding only to emails and mail addressed to the agency directly – not responding to mail where the agency is copied in</li> <li>ending telephone calls that are unproductive</li> </ul>

Table 1. Management strategies cont'd

Conduct category	Unreasonable conduct (trigger)	Management strategies
Unreasonable demands cont'd	<ul style="list-style-type: none"> <li>wanting regular and lengthy phone contact where this is not warranted</li> <li>showing reactions or demand for action that are out of proportion to the significance of the issue</li> <li>moving the goal posts – changing the desired outcome</li> <li>shopping for a sympathetic ear in the agency – demanding to talk to a supervisor or the manager personally</li> <li>placing the agency on an extensive email copy list and expecting responses to these emails</li> <li>consistently creating complexity where there is none</li> <li>presenting as overly needy or dependent – eg wanting to transfer responsibility for their wellbeing to the complaint handler or agency.</li> </ul>	<ul style="list-style-type: none"> <li>limiting contact to writing only</li> <li>not doing for unreasonably demanding complainants something the agency would not normally do for any other complainant, just to appease them</li> <li>as a last resort, informing the complainant that the</li> <li>agency finds their interactions unreasonably demanding and setting defined limits for further contact.</li> </ul> <p><b>Managing unreasonable demands also includes:</b></p> <ul style="list-style-type: none"> <li>managing expectations from the beginning, including ensuring initial expectations are realistic</li> <li>adopting a firm and authoritative communication style both in writing and verbally</li> <li>defining key issues and keeping the focus on them.</li> </ul>

Table 1. Management strategies cont'd

Conduct category	Unreasonable conduct (trigger)	Management strategies
Unreasonable lack of cooperation	<p>Unreasonable lack of cooperation includes:</p> <ul style="list-style-type: none"> <li>presenting a large quantity of information which is not organised, sorted, classified, summarised, where the</li> <li>complainant is clearly capable of doing this</li> <li>presenting information in dribs and drabs – refusing to present all information at the outset</li> <li>refusing to define issues of complaint – ‘the attached (usually a large amount of information) speaks for itself’ – where the complainant is clearly capable of doing this</li> <li>focusing on principles rather than substantive issues</li> <li>changing the complaint and raising new issues while the complaint is in the process of being considered</li> <li>displaying unhelpful behaviour – eg withholding information, being dishonest, misquoting others, swamping the agency with documents.</li> </ul>	<p>Strategies for dealing with unreasonable lack of cooperation are about setting conditions. They include:</p> <ul style="list-style-type: none"> <li>requiring complainants to organise or summarise the information they have provided before the agency will look at the complaint (where they are capable of doing this)</li> <li>requiring complainants to define what their issues are or to pursue further inquiries before the agency will look at the complaint</li> <li>telling complainants that the agency will not look at their complaint until all the information has been presented</li> <li>ending the agency’s involvement in the complaint if it is discovered that the complainant has been wilfully misleading or untruthful in a significant way.</li> </ul> <p>Managing unreasonable lack of cooperation also includes:</p> <ul style="list-style-type: none"> <li>managing expectations from the beginning, including ensuring initial expectations are realistic</li> <li>adopting a firm and authoritative communication style both in writing and verbally</li> <li>defining key issues and keeping the focus on them.</li> </ul>

Table 1. Management strategies cont'd

Conduct category	Unreasonable conduct (trigger)	Management strategies
Unreasonable arguments	<p>Unreasonable arguments include:</p> <ul style="list-style-type: none"> <li>• holding irrational beliefs – eg seeing cause and effect links where there are clearly none</li> <li>• holding what is clearly a conspiracy theory unsupported by any evidence</li> <li>• interpreting facts in a clearly irrational/unreasonable way and insisting this interpretation is the correct one.</li> <li>• arguing the clearly bizarre</li> <li>• insisting on the importance of an issue that is clearly trivial.</li> </ul>	<p><b>The strategy for dealing with unreasonable arguments in complaints is primarily about declining or discontinuing the agency's involvement.</b></p> <p><b>These complaints need to be declined at the beginning, or discontinued as soon as it becomes clear that the complaint is groundless.</b></p> <p><b>Alternatively, if unreasonable arguments are mixed with reasonable arguments, the strategy should be to refuse to deal with the unreasonable portion.</b></p> <p><b>This category of conduct is often associated with mental illness.</b></p> <p><b>See also 4.4 Script ideas for dealing with unreasonable demands and persistence.</b></p>

Table 1. Management strategies cont'd

Conduct category	Unreasonable conduct (trigger)	Management strategies
Unreasonable behaviour	<p>Unreasonable behaviour includes:</p> <ul style="list-style-type: none"> <li>displaying confronting behaviour – eg rudeness, aggression, threats or harassment</li> <li>sending rude, confronting or threatening letters</li> <li>making threats of self harm</li> <li>making threats of harm to others</li> <li>displaying manipulative behaviour – overly ingratiating, tears or veiled threats.</li> </ul>	<p><b>The strategies for dealing with unreasonable behaviour are primarily about 'saying no' to unacceptable behaviours, and setting limits and conditions for future interactions.</b></p> <p><b>Overt anger, aggression and threats in person, on the phone or in writing are never acceptable. Dealing with these includes having risk management protocols in place.</b></p> <p><b>Also:</b></p> <ul style="list-style-type: none"> <li>Return letters framed in rude and intemperate language and request that the complainant reframe their concerns in more moderate language.</li> <li>Point out that more moderate language is clearer and therefore more likely to achieve better outcomes.</li> <li>End telephone calls and interviews if the complainant becomes abusive and confronting.</li> </ul> <p>See also 4.4 Script ideas for dealing with unreasonable demands and persistence.</p>