### **BRIEFING SESSION**

Date of Workshop	Monday 1 May 2023
Time Start (approx)	5.30pm
Subject	Australia Post
Presenter(s)	Council staff
Session	Open to the public

### **PURPOSE**

To provide Members an update in relation to the current Australia Post arrangements relating to Melrose.

### **BRIEFING SESSION COVER SHEET**

Date of Workshop	Monday 1 May 2023
Time Start (approx)	5.30pm
Subject	Australia Post
Presenter(s)	
Session	Open to the public
Attachments	Australia Post PowerPoint Presentation

#### **PURPOSE**

To provide Members an update in relation to the current Australia Post arrangements relating to Melrose.

### **DISCUSSION**

Members of the Melrose Community Development Association (MCDA) were invited to participate in a briefing in which Australia Post representatives were associated with providing information.

Council CEO provided a brief PowerPoint presentation to inform those present as to the current status of the Melrose Post Office arrangements.

#### **SPEAKERS**

Leonie Hill, Area Manager Retail Network Partnerships SA, Australia Post Garry France, Network Manager North West SA, Australia Post Sam Johnson, Chief Executive Officer

#### THE BRIEFING IS OPEN TO THE PUBLIC

The cover sheet and attached documents are public documents.



### **Australia Post**

### Basis of decision

### → Community Plan 2021/2031

- → 3.3 Support Local Business & Industry
- → 5.4 Improve the Efficiency and Effectiveness of Council Services
- → 5.3 Provide Quality Services
- → 6.3 Enact Strong Governance
- → 6.4 Provide Financial Sustainability
- → 6.5 Develop Organisational Capability

### → Long Term Financial Plan

- Council will continue to review service delivery to the community to identify any further opportunities to reduce operating costs due to improved operating efficiencies. This will be an ongoing objective for management to ensure the maximum benefit to the community per dollar of rates.
- → Council budget pressures rates projected to be CPI plus 2% to maintain current level

#### → Local Government Act

 $\rightarrow$  Sections 6 – 7 - 8

### Post as a business

- ✓ FY21
  - ✓ Income: \$40,272.40
  - ✓ Expenses: \$56,580.48
  - × Profit/Loss: -\$16,308.08
- ✓ FY 22
  - ✓ Income: \$35,718.53
  - ✓ Expenses: \$43,835.76
  - × Profit/Loss: -\$8,117.23
- ✓ FY23 (to Dec 22)
  - ✓ Income: \$16,479.57
  - ✓ Expenses: \$32,517.60
  - × Profit/Loss: -\$16,038.03

- Services comparison March YoY 23/22
  - ↓ Bank @ Post down 8%
  - ↓ Bill Pay down 11.5%
  - ↑ Delivered scanning events up 13.5%

### **Decision timeline**

- → November 2022 Information Briefing Session
- → January 2023 Report presented to Council with following recommendation options;
  - → Option 1 Adopted
    - → 1. receives and notes the report;
    - → 2. requests that Australia Post seek an alternative provider for Australia Post services for the Melrose community;
    - → 3. Support Australia Post in their endeavours to find a potential new Licensee for the Melrose Post Services; and
    - 4. advises Australia Post that once a successful provider has been secured for the current Australia Post services as currently provided by Council, that Council formally surrender the Melrose Licence Post Office arrangements with Australia Post.
  - → Option 2
    - 1. receives and notes the report;
    - 2. seeks expressions of interest from respective parties whom are interested in the acquisition of the Melrose Licensed Post Office from Council; and
    - → 3. provides a summary of the expressions of interest to Council at a future date.
  - → Option 3
    - → 1. receives and notes the report; and
    - 2. continues to operate the Melrose Licensed Post Office.
  - → 6 March 2023 Council advised by Post of operator found
  - → 27 March 2023 local operator contacted in regards to purchase of Post Boxes
  - → 19 April 2023 Council advised by Post that local provider has pulled out
  - → 20 April 2023 Council and Post began looking for alternate provider
  - → Potential alternate provider sourced within 7 days

## Next steps

- → Post is presently working with an existing provider within the Council area to continue Post services within Melrose
- → Council is working with the proposed provider to provide suitable accommodation, including potential subsidised accommodation to ensure the service is viable and sustainable for the community/operator
- → Provider will establish as a CPA Community Postal Agency
- Review of business operations will take place on an ongoing between new provider and Post
- → Transfer to occur on Monday 5 June 2023 with minimal disruption to current service

# Questions?

